

# HaigReport

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**keywords:** Telstra fraud; **Telstra CANNOT BE TRUSTED WITH BROADBAND**; Mel Ward; Ian Row; ex Corporate Solicitor for Telstra; criminal action by Telstra; subjudice matter in criminal jurisdiction; G9 not Telstra can be trusted with new **BROADBAND ROLLOUT**; **SUBJUDICE MATTER cannot be published but can be related in private meeting with G9** and its members, and Federal Government's Senator Helen Coonan;

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*First TIPS for TAX Townville office.HAIGPHOTO*

**Telstra's  
CRIMINAL  
FRAUD  
WRECKED  
this Business.**

*By Alex Gordon LLB*

**Our journalising of the Telstra culture of crime and fraud is, this month, spread over six of our journals, with each handling a different aspect or emphasis. This is topical as Telstra is attempting to strangle future competition in Broadband in Australia. People should now what the culture is at Telstra. These are print journals and are held in various libraries. Additionally, all of our journals are archived on our websites. The National Library of Australia and the State Library of Australia have online catalogues with links to our archived versions. A part of our strategy is enabling the journals to be linked from both the print and archived copies. Of course Google is an essential part of our strategy.**

**The links to our other journals covering aspects of this FRAUD, including hyperlinks for this journal when archived online, are detailed at the end of this article. [Google indexes/notes them regardless of where they appear.]**

### **Narrative begins:**

From early in 1982, Haig was running his Tax and Accounting business in Townsville. Haig was a commerce graduate of The University of Queensland, in 1978. His business was called TIPS for TAX. TIPS was the acronym for Tax & Investment Planning Service. Haig had decided to combine his tax business with Financial Advising. He organised his own separate company to become a Licenced Dealer in Securities, with himself as the qualified Nominee. Importantly, for the 1983 Tax season, Haig had designed his own Multi user 4<sup>th</sup> Generation Language Database Tax preparation Program, and had a firm in Sydney code the program. At that time the ATO provided multi-part, in triplicate, TAX return covers. Accountants at that time would use word-processing programs to print all of the covers for all their clients in one hit at the beginning of the tax season. Instead, Haig had two printers connected to his multi-user distributed processing computer with three user stations. His program would direct the details for the cover to that printer and the details of the actual form to the other printer with plain paper. Initially, the Tax client was given a sheet to complete such as name, address and the like. [In subsequent years this was unnecessary, as the details were retained from the previous year.] Haig was able to complete a tax return in about one minute. He looked at the group certificate.

On rare occasions he would need to make a one or two letter notation on that Group Certificate. He also had a Tax form on which he could make notations. He did not have to complete the details on that form. On it, he would note any Zone allowance [Townsville was then “Zone B” and received an isolated Zone rebate for that], any other rebates, such as spouse rebate, any interest received on bank accounts, any donations or claims for work related expenses, and that was it. He would then determine the fee and give all the forms to a girl working in his office who would input it to the computer. The girl did not have to know tax. She just had to complete the fields on the screen which would appear in the same position as on the forms completed in the office. If there was likely to be something different, as would occur on rare occasions, Haig was able to pre-empt that. The computer would then print the forms. Haig would then run his eyes over them to ensue they were correct.

With this, within one year, Haig became the largest, by volume, Tax agent in Townsville. In 1985, Haig opened a second office in the main street of Thuringowa, the Twin Town with Townsville. That was in Thuringowa Drive. It was named the suburb of Kirwan.



*Grand Opening in 1986 of the newly extended second TIPS for TAX office in Kirwan, in the main street of Thuringowa, twin city with Townsville.*  
HAIGPHOTO

He bought two adjoining low set Besser block houses, on the outside of a wide arc in the road such that traffic coming from either direction could see the wide 40 metre long fence in front of his new offices for quite a distance. He used the fence to great advantage and had a TIPS for TAX sign that was 1.2 metres high and 7.2 metres long; White letters on a red background, as can be seen in the photos. He had a few other signs there also, for other parts of his business. He had a 40 metre frontage to Thuringowa Drive. His office was midway between the massive Willows Shopping Centre and the Thuringowa Council Chambers. It was a short walk from the Council Chambers to the Willows and many council employees would walk it, past his offices.

Rather than demolish and build new offices, Haig had the two properties rezoned "Special Purposes", so he could construct "Commercial Premises", and arranged to have the two houses joined by building between them as can be seen in the photos of the construction.



*Laying the slab for the office extension, viewed from the road.*  
HAIGPHOTO

As can be seen in the photos, Haig had arranged a "ONE STOP FINANCIAL SHOP" business with Superannuation, Mortgage Finance, and topically, AN EMPLOYMENT AGENCY.



Being Accountants and Tax Agents and in the forefront of computerization, IT and Communications, The Employment Agency was branded **ACCOUNTRONIC**.

This was a few years prior to Therese Rein's beginning her Employment Agency, and Haig had the added benefit that he had massive cash flows from his computerized Tax business. Rein's Employment agency is reputedly worth \$170 million today, in 2007. Additionally, we will wager that Haig was, and is far more qualified than Rein, and importantly, FAR MORE INTELLIGENT THAN THERESE REIN. Haig is prepared to challenge Rudd's Rein any time she likes.

So, what got in the way? Well, Haig was defrauded by Telstra with the aid [wittingly or unwittingly – we will consider that aspect later], of their Corporate Solicitor Ian Robert Arthur Row, [See our '[Dossier of:](#)' on him], and other criminals, which, sub-judice considerations prevent our detailing at this time. In the future we will be able to details all of the matter now sub-judice.



*Telstra's Corporate Solicitor, Ian Robert Arthur Row, wittingly or unwittingly involved in criminal FRAUD of business owner. Aspects are subject to subjudice considerations in the courts' Criminal Jurisdiction.*  
HAIGPHOTO





*Construction progress showing the 8 car carpark under construction. HAIGPHOTO*

We will narrate how it occurred. After the construction of the Kirwan Office, a PABX was installed. New 'phone lines were added. Telstra has admitted total responsibility for the fault which caused the losses of phone calls in, mainly from repeat clients. At the time, or shortly after, Prof Ian Zimmer of the Commerce Faculty of The University of Queensland [UQ] calculated that Telstra had caused primary loss in just the Tax revenue [without considering the loss from the other areas of the business] over a five month period, June 1986 to November, 1986, during which the Telstra caused fault persisted, to be over \$44,000. That was in 1976 dollars, nearly \$500,000 in 2007 dollars; that is \$500,000 in 5 months. Revenue to other parts of the business also suffered. It is calculated that in that 5 month period, the total revenue loss was about \$90,000 equating to nearly \$1million in 2007 dollars.



*Work on the eight car carpark. HAIGPHOTO*

Telstra [or Telecom as they were then called], in Townsville just stuffed Haig around for a year until Haig saw on "60 Minutes", the then General Manager of Telstra, one Mel Ward

appear. He was spruiking on about how he was sparking new life into Telecom. The next day, Haig rang to speak to Ward.



*Mel Ward. HAIGPHOTO*

Haig was connected to a secretary who offered to take a message. [After his 60 Minutes appearance, Ward would have received many calls.] Haig said he wanted to speak to Ward and the matter involved many millions of dollars. [Apparently, Ward believed the call

related to a possible "Joint Venture".] A short time later, Ward 'phoned Haig. Haig began by saying how one year ago the fault that had persisted for the five months was discovered, and that Haig had been stuffed around by Telstra since. Ward was very crisp. He was a man with a mission. He was very busy. He stated that it should have been fixed, and that it should have been fixed up long before then. He undertook to have "someone" "up there" within a fortnight. He then asked what the "matter" was that was worth millions that Haig had referenced to his secretary. Haig replied that the matter was the Telstra caused fault and the required compensation. Clearly, that was an agreement to compensate Haig. Ian Row reckoned not and then instigated a subterfuge.

On the final day of that fortnight, Ian Row appeared. When that fact that it was the last day of the fortnight, Row replied, "I had to organize something else to do up her to make my trip worthwhile." He suggested a procedure which seemed to Haig to be quite fair. He believed Wards assertion that it would be "fixed up". As it transpired, Row was being deceitful, and dishonest. He was clearly setting out to defraud Haig. At this point, we have to leave a large blank. Not only the considerations of sub-judice, but we have to tread carefully as a defamation action was initiated against Haig, about that time regarding the aftermath of this

matter, by a party or parties other than Telstra, where an “interlocutory injunction until trial” was granted by the Supreme Court of Queensland, and there has been no trial, and the party and their solicitor and the Supreme Court of Queensland have been exceedingly “tardy”.

Unfortunately, prior to the Ward's appearance on 60 Minutes, Haig had made a complaint to the Commonwealth Ombudsman [CO] [not the TIO as pre TIO], about this matter. Apparently, Row decided that it would be easier to lie and cheat the Ombudsman than Haig, so he refused to deal any further with Haig but deal only with the CO. Row clearly decided that within his strategy to defraud Haig, it was easier to deal with the CO. As the CO is an officer of the Commonwealth Parliament rather than being an officer of the Executive Government of the Commonwealth,

we discuss this further in our Australian Parliamentary Law Journal **ISSN: 1321-5930** [Issue200701]. At the time, since the CO had so many Telecom complaints, they would meet fortnightly with Telstra to discuss all cases. We imagine it was a “tea and bikkies affair”, possible at alternate premises with each competing to outdo the other with their lavish “Catering”. The CO allowed itself to be “conned” so that Haig received nothing.

What can happen now!!! The “blank” that we cannot publish for sub-judice reasons, does not have to be hidden from PRIVATE DISCUSSIONS. We have discussed this with Haig.

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